

How Chili Piper works with High Velocity Sales (HVS)

Turn sales engagements into conversions and revenue

Get the most out of High Velocity Sales by combining it with the power of Chili Piper.

Email cadences often miss out on an important data point: was a meeting booked, and did it drive revenue? By using Chili Piper with HVS, you can stop guessing and start converting.

Here are just a few ways you can automate the process to improve customer experiences:

1 One-click booking from email cadences

Instead of going back and forth with prospects to find a time to meet, use smart booking links to remove friction and schedule more meetings.

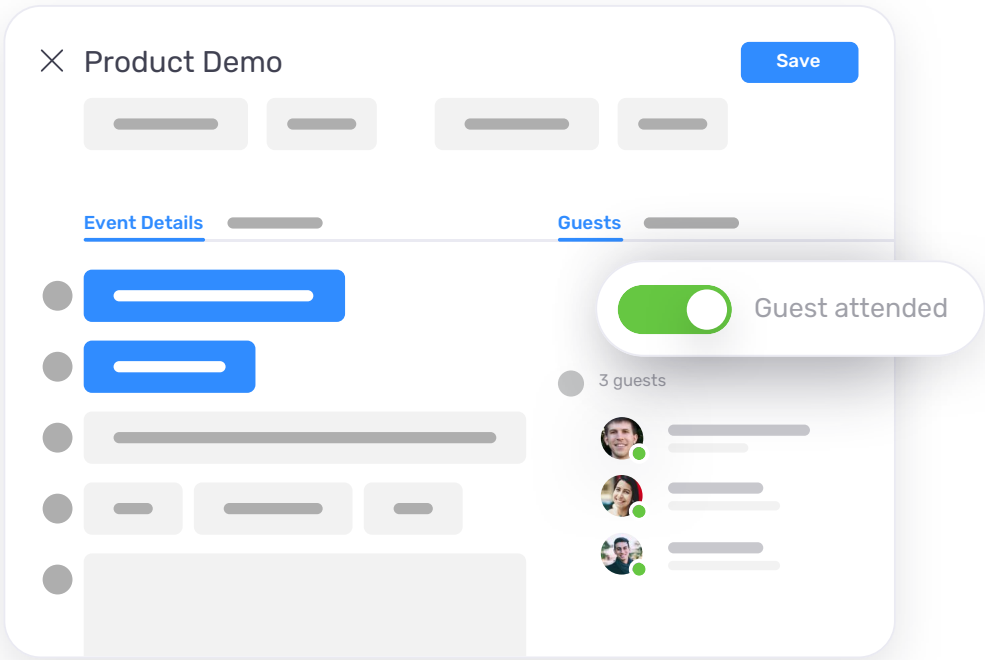
With HVS dynamic fields and Chili Piper's suggested times, you can allow your prospects to book in ONE click. Our customers see 5x more conversions with this approach.

2 Map the field in HVS

Your buyers are busy. If they expressed interest but weren't able to book a meeting, you can gently nudge them to close deals faster. It's as simple as setting up a trigger based on a custom "booking status" field in Salesforce that Chili Piper can write to.

3 Create a new automation rule in HVS

Stop chasing leads and automate your follow-up process. With Chili Piper, it's easy to track and take action on reschedules, no shows, reassignments, and more. All changes made to the meeting in Google, Outlook, or 365 are recorded in the SFDC event record.



Ready to take your prospecting and sales process to the next level? [Request a demo](#) today.